



# Life Sciences Specialist: A Career with L.E.K. Consulting

## Who we are

Founded in 1983, L.E.K. is one of the best consulting firms in the world – by almost any measure. Our teams consistently produce results that exceed client expectations. As a global management consulting firm with more than 1,400 professionals located across five continents, our worldwide presence positions us for continued growth.

Life Sciences is L.E.K.'s largest practice area and supports leading companies across several subsectors of the industry. Clients come to us not just once but time and again because we have proven to be an insightful expert and trusted partner. Our people are the best and the brightest, driven by three common qualities: expertise, drive and dedication.

## Why we are different

The role of an L.E.K. life sciences specialist (LSS) is differentiated from the broader market for a number of reasons:

**Meaningful management opportunities** – LSSs will quickly gain responsibility for managing associates and providing day-to-day core project leadership.

**Breadth of experience** – L.E.K. projects span strategy, M&A and operations, with a deep focus on strategy and life sciences as L.E.K.'s deepest verticals. LSSs will typically work on 6-10 projects a year, resulting in a stronger foundation across business skills with a breadth of industry exposure.

**International experience** – Approximately one-third of L.E.K. projects involve an international component, which allows LSSs to work in international case teams or, if they choose, to relocate to international offices on either a temporary or a full-time basis.

**Upward mobility** – L.E.K. is a meritocracy with an entrepreneurial culture. Promotion paths do not follow a strict timeline; we promote people as quickly as they develop.

**Fun, stimulating work environment** – There is a greater sense of camaraderie in offices, given that L.E.K. teams spend substantially more time in their home office relative to teams at peer firms.

## What we do

At L.E.K., we use deep industry expertise and rigorous analysis to help business leaders achieve practical results with real impact.

We are uncompromising in our approach to helping clients consistently make better decisions, deliver improved business performance and create greater shareholder returns. We provide our clients fresh insights and thought leadership, which together build our clients into industry leaders.

To accomplish this, we focus on training, mentoring and developing our employees into the best and the brightest in the consulting industry.

Our teams approach each assignment with open minds, apply sophisticated analysis, and drive to the insights and solutions that offer the greatest benefit for our clients.



**“From Europe to the Americas and Asia-Pacific, you’ll have the opportunity to work in different geographies and gain a one-of-a-kind professional and personal growth experience.”**

– Jonathan Sparey, Head of L.E.K. Europe

## Where we are



L.E.K. Consulting is a rapidly growing firm that offers the benefits of both global scale and a small-firm feel.

### What we look for

Our dynamic, fast-paced work environment puts a premium on teamwork, communication, flexibility and creative thinking. We don't use a rigid checklist. We look for a combination of attributes that provide a solid foundation for a successful consulting career at L.E.K.

**Outstanding academic achievement** – Do you race up new learning curves, delight in complex problems and strive for fresh insight?

**Analytical ability** – Do you quickly identify the heart of a problem, draw insight from rigorous analysis and use data to support unexpected solutions to difficult problems?

**Demonstrated leadership** – Do you inspire and motivate others? Leadership can take many forms, whether through school, work, extracurricular experiences or other passions.

**Collaborative approach** – Do you share facts and insights and interact effectively with different personalities or cultures? The ability to work effectively with a team is key to your success at L.E.K.

**Intellectual curiosity** – Do you have a passion for learning? At L.E.K., learning happens every day.



**“Join a high-energy, fast-paced environment where you’ll uncover game-changing insights that lead to practical results with real impact for our clients.”**

– Stuart Jackson, Global Managing Partner

### What you’ll do

As an LSS, you’ll gain comprehensive training that integrates science, business and economics to prepare you for strategic leadership in the healthcare and life sciences industry. You will not only be a technical expert but also a business expert, developing cutting-edge strategic and managerial skills that provide a strong foundation for a career at L.E.K.

<p><b>Research</b></p> <p>Conduct critical primary and secondary research to influence client recommendations</p>	<p><b>Analyze</b></p> <p>Build sophisticated financial models and interpret complex data</p>	<p><b>Communicate</b></p> <p>Translate scientific data and concepts to advise business strategy</p>	<p><b>Manage</b></p> <p>Coordinate research tasks and guide associate team members</p>	<p><b>Synthesize</b></p> <p>Collaborate to synthesize findings into client presentations</p>
---	--	---	--	--

### Life Sciences sectors we serve

Biopharmaceuticals

MedTech

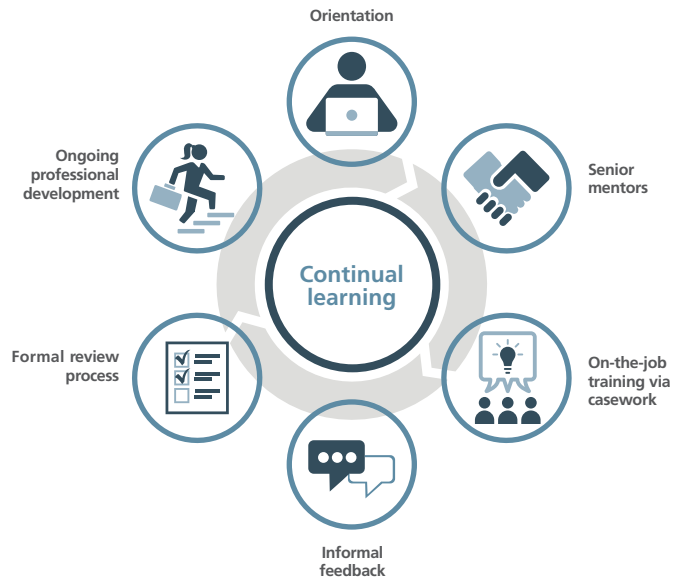
Specialty Pharma/  
Drug Delivery

R&D Tools  
& Services

Diagnostics

Investors &  
Nonprofits

### How you will develop



From training and professional development to hands-on casework, L.E.K. is committed to investing in you at every stage of your career and offering the fastest, most direct route to broad and comprehensive business skills.

You’ll find that frequent and diverse casework means more opportunities to learn. Our training programs and the mentoring we offer to our consulting staff create a springboard to a long and rewarding career.